

# From Antiaging to Skin Longevity: The Science & Innovation Behind the Shift

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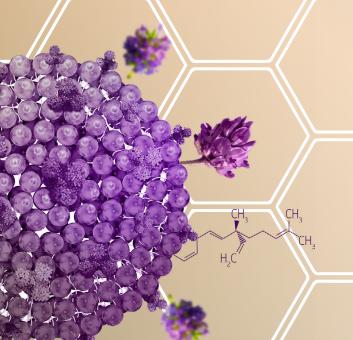
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Dermatologist at



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The mindset behind the trend





The biology behind the trend





**Turning the Trend into Strategy:** Formulation & Communication





# The Changing Narrative of Aging in Beauty

1990

2000

2010

2020

2030

### **Anti-ageing**



"Join me in the battle against ageing!"

I would will be against ageing against ageing against ageing against against

**Pro-ageing** 

Slow-ageing

Skin longevity













SKIN LONGEVITY

Products & Treatments that protect and rourish your skin through all the ages and all the stages.

# Antiaging vs. Skin Longevity: Two Different Philosophies



Are you currently working on a product related to skin longevity?

While both approaches address skin aging, they represent fundamentally different philosophies. One fixes the visible. The other protects the invisible.

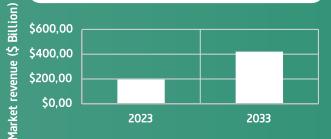
### **Antiaging**

- Philosophy: Correct visible signs
- Typical claims: "Erase wrinkles", "Lifting effect"
- Consumer mindset: "I want to fix what I see"
- **Focus:** Immediate, visible results

## Skin Longevity

- Philosophy: Preserve skin functionality
- Typical claims: "Support resilience", "Strengthen your skin"
- Consumer mindset: "I want my skin to stay strong and healthy for longer"
- Focus: Long-term skin health

### Growth of anti-aging skincare market



Year

Driven by demand for holistic and preventive beauty solutions

67%

of consumers now prefer long-term skin health over instant results

(Source: Mintel, 2024)

# Two complementary approaches to skin aging:

# What each one targets—and how

## **Classical Anti-aging**

### Wrinkles/Loss of Firmness

#### **Underlying processes:**

- Collagen degradation
- Elastin breakdown
- Reduced fibroblast activity

### **Key ingredients:**

- Retinol
- Vitamin C
- Firming peptides
- Bakuchiol
- Growth factors (e.g., EGF)

### Pigmentation/Uneven skin tone

### **Underlying processes:**

- Melanin overproduction
- Inflammation-induced hyperpigmentation
- Check out our previous webinar on Hyperpigmentation

### Key ingredients:

- Niacinamide
- Arbutin
- Vitamin C or derivates
- Kojic acid
- Tranexamic acid

### **Texture / Skin Renewal**

### **Underlying processes:**

- Slower cell turnover
- Thickening of stratum corneum

### **Key ingredients:**

- AHAs / BHAs
- Retinoids
- Enzymatic exfoliants (e.g., papain)



## **Skin longevity**

### Loss of resilience / Fragility

### **Underlying processes:**

- Cellular senescence
- Chronic inflammation (inflammaging)
- Collagen fragmentation due to oxidation

### **Key ingredients:**

- Biomimetic peptides
- Exosomes
- Adaptogens (e.g., ginseng, centella)
- Senolytics (fisetin, quercetin, resveratrol)

### **Dullness / Loss of radiance**

### **Underlying processes:**

- Oxidative stress
- Mitochondrial dysfunction
- Accumulation of damaged proteins (glycation)

### Key ingredients:

- Ferulic acid
- CoQ10
- Glutathione
- Carnosine
- Polyphenols

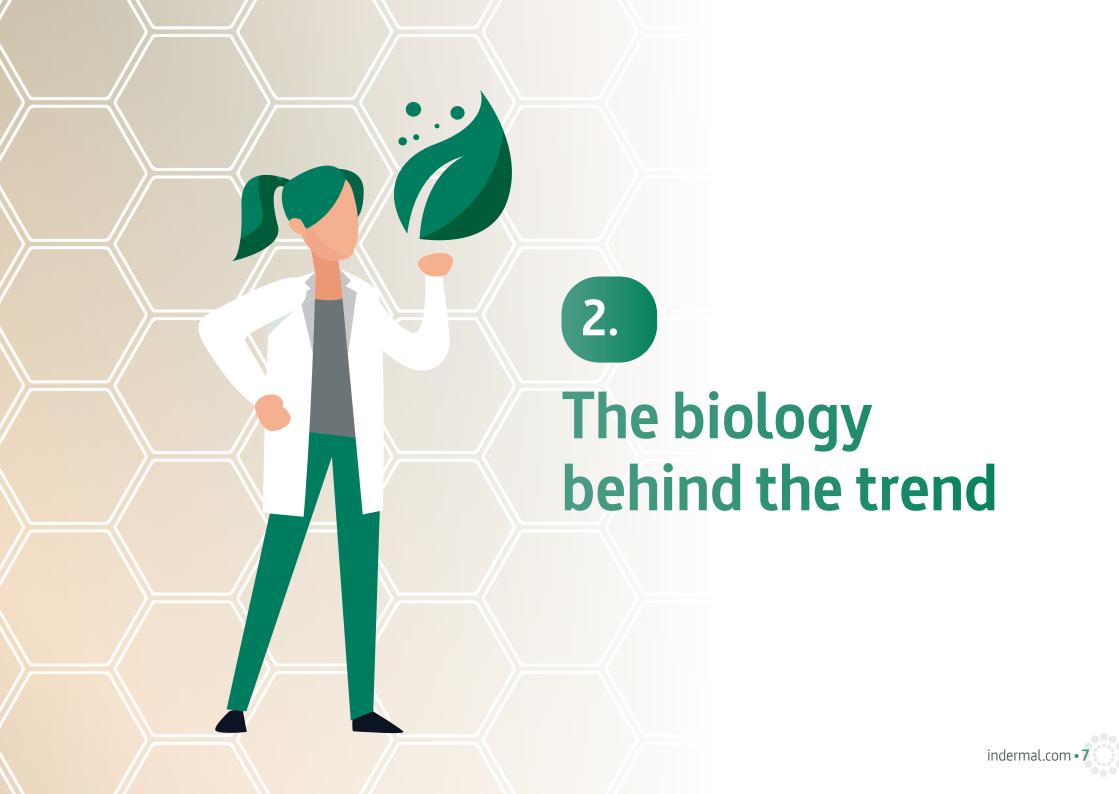
### Barrier weakness / Decreased regeneration

### **Underlying processes:**

- Microbiome dysbiosis
- Disrupted skin barrier lipids
- Impaired methylation

### **Key ingredients:**

- Prebiotics / Postbiotics
- Folic acid (spinach extract, methyl donors)
- Ceramides
- Hyaluronic acid
- Niacinamide (also supports barrier)



**Oxidative stress** 

**X** 

Skin barrier dysfunction (dehydration, lipid loss)

Chronic low-grade

inflammation

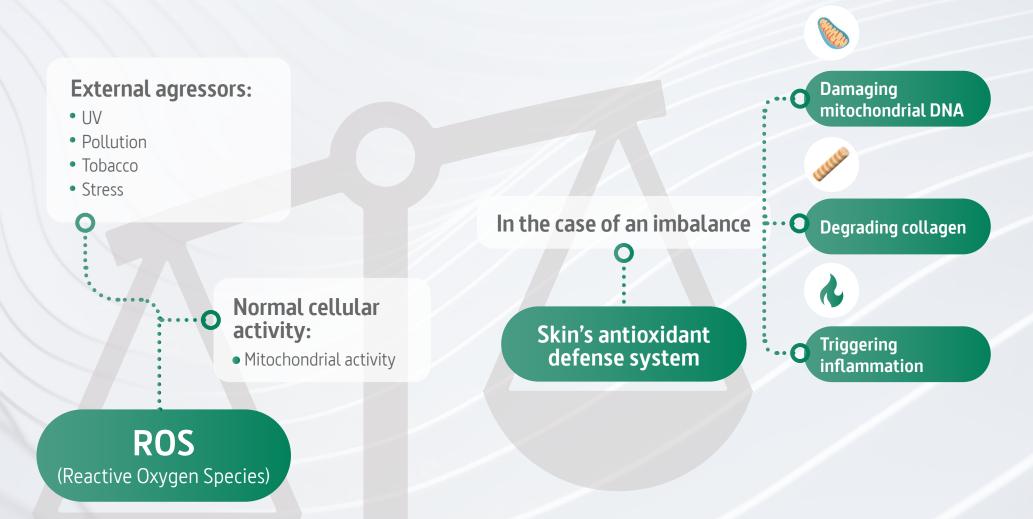
Check out our previous webinar on the Skin barrier & Hydration

Cellular senescence

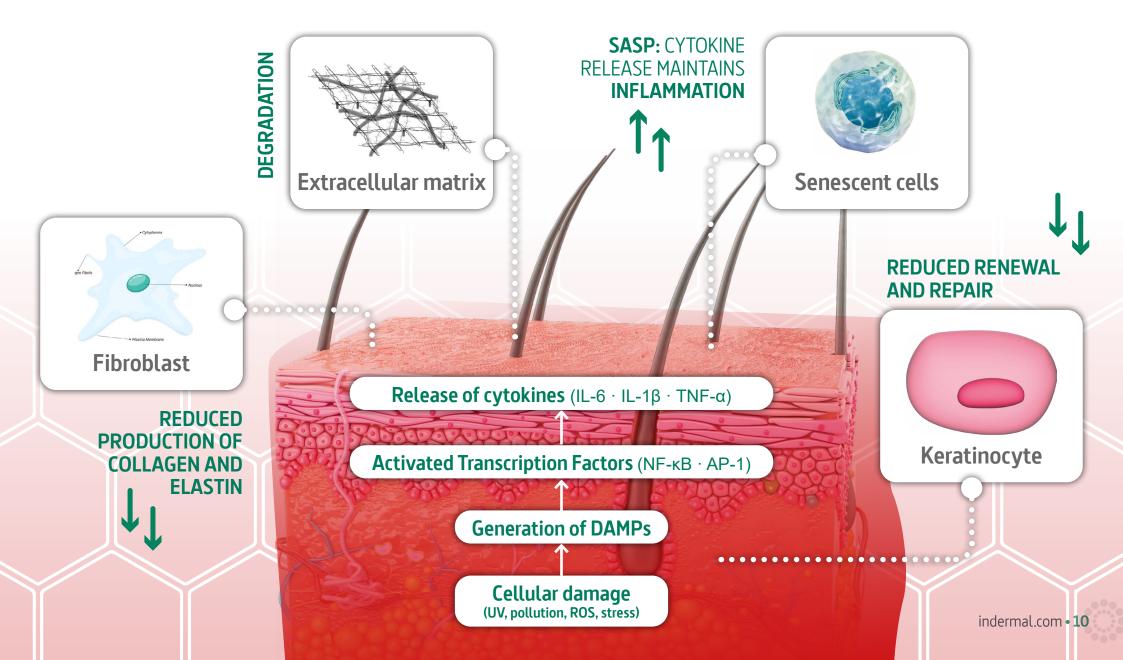
Dysbiosis of the skin microbiome

**Protein glycation** 

# **Oxidative Stress**



# Chronic low-grade inflammation (inflammaging)



# Cellular senescence



## **NORMAL CELL**

- Proliferates normally
- Supports tissue repair
- Maintains homeostatic signaling.

## **SENESCENT CELL**

- Permanently stop dividing
- Metabolically active
- Accumulate over time
- Damaging secrections

**SASP** cytokines (IL-6, IL-8, TNF- $\alpha$ ) promote chronic inflammation and immune imbalance.



••••• Chronic low-grade inflammation



Oxidative stress

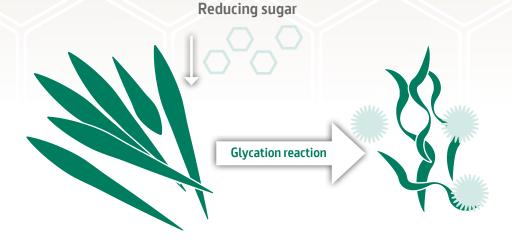
MMPs degrade the extracellular matrix and weaken skin structure

Paracrine signals disrupt neighboring healthy cell behavior

# **Protein glycation**

## What is glycation?

A spontaneous reaction between **sugars** (e.g., glucose) and long-lived proteins like **collagen** and elastin that leads to the formation of **AGEs** (Advanced Glycation End Products)



Dermis proteins collagen and elastin

Crossed-linked collagen bundles AGE

## **Structural impact**

- AGEs cause **cross-linking** of collagen fibers
- Results in a rigid, brittle and dysfunctional **ECM**
- Skin loses elasticity, resilience and firmness

# **Biological consequences**



- igoplus Activate NF- $\kappa$ B o triggers **chronic inflammation**
- Increases MMPs, ROS and cellular stress → fuels inflammaging

# Dysbiosis of the skin microbiome

## **Healthy microbiota**

- pH regulation
- Prevents infections
- Regulates local immunity
- Participates in regeneration, wound healing, hydration and antioxidant defense

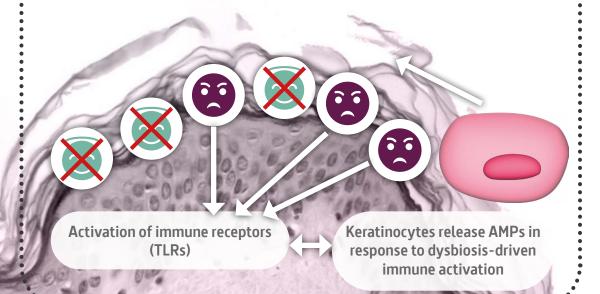


## **Dysbiosis**

Harsh cleansers, UV, pollution, aging, stress, antibiotics

Loss of beneficial species

Overgrowth of opportunistic/ pathogenic bacteria→ S. aureus, Corynebacterium spp., etc.



# Optimization of Skin molecular mechanisms



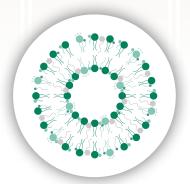
Which of these aging processes do you find most relevant?

BIOLOGICAL AXIS	RELEVANT MOLECULAR TARGETS	ROLE IN SKIN LONGEVITY
Chronic low-grade inflammation	NF-κB · AP-1 · IL-6 · IL-1β · TNF-α · MMP-1	Downregulate inflammaging, preserve ECM and tissue function
Oxidative stress / Mitochondrial health	ROS · SOD · Catalase · Glutathione · NAD+/NADH · ATP synthesis	Prevent mitochondrial decline and maintain cellular energy
Cellular senescence	SASP · p16^INK4a^ · p21 · mTOR · SIRT1	Limit senescent burden, maintain regenerative capacity
Protein glycation / ECM damage	AGEs · RAGE · MMPs	Protect collagen flexibility and structural resilience
Skin microbiome balance	TLRs · AMP expression (e.g., LL-37, defensins) · microbial diversity · S. aureus ↓	Modulate local immunity and prevent inflammatory imbalance



# Two smart delivery systems to support skin longevity at the biological level

Two smart delivery systems to support skin longevity at the biological level



### **LIPOSOME**

### Concentric lipid bilayer

- Pure compound encapsulated in a medical degree manufactured liposome
- High specificity
- One active ingredient



**Enhanced results with targeted delivery:** 

Up to **X20** times penetration of ingredient in target layer

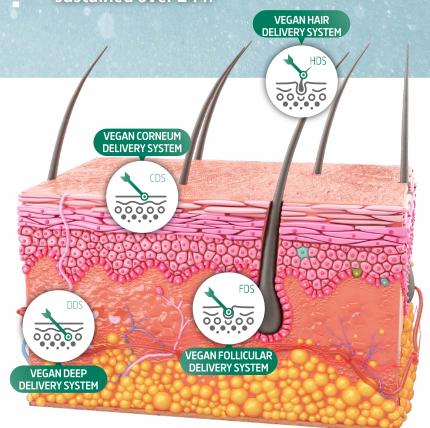
Up to **X40** times results compared to free ingredient

+70 % hydration in 30 min – sustained over 24 h

## **EXOSOME**

Concentric lipid bilayer Membrane proteins Nucleic acids

- Biocompounds encapsulated in a medical degree manufactured liposome
- Powerful extract plus active ingredient
- Multiple benefits
- Synergies between ingredients



# Ingredient categories relevant to Skin longevity









## **Antioxidants**

- Coenzyme Q10
- Resveratrol
- Glutathione
- Ferulic acid
- Vitamin C
- ∀ Vitamin E

## Antiinflammatory

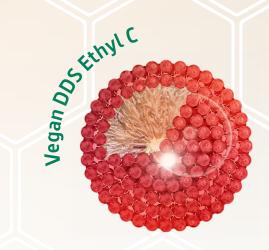
- Bakuchiol
- Botanical extracts (turmeric, centella)
- G CBD
- Glycyrrhetinic Acid (Enoxolone)

## Antisenescent

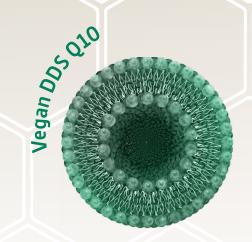
- Resveratrol
- Fisetin
- Quercetin
- : EGF
- Signaling Peptides

## **ECM Remodelers**

- Tensor peptides
- Flavonoids
- Hyaluronic acid
- 🔅 Available in INdermal portfolio
- Available as bespoken encapsulation







## **Antiglicants/Carbonil** scavengers

- Carnosine
- Alpha-lipoic acid
- Polyphenolic extracts
- DMAE
- Ethyl C

## Microbiome modulators, prebiotics, postbiotics

- 内 Inulin
- α-glucooligosaccharides
- Azelaic acid
- Niacinamide
- β-glucans

## Adaptogens /Mitochondrial activators

- Coenzyme Q10
- △ NAD+ boosters
- Ginseng
- Lipoic acid

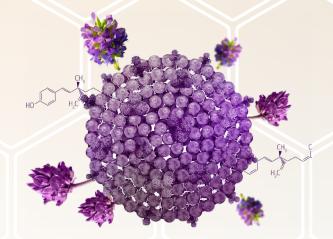


Available in INdermal portfolio



Available as bespoken encapsulation

# Formulating for Skin longevity oriented claims



## **EXO DDS Bakuchiol**

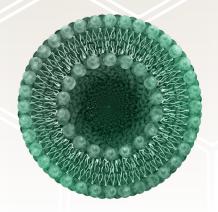
- Stimulates collagen,
- Reduces inflammation (inflammaging),
- Antioxidant
- Retinoid-like action without irritation
- Encapsulated in powerful avocado based biomimetic exosome.

A synergic combination of INdermal actives that target biological concerns in skin longevity



## **Vegan DDS Resveratrol**

- Powerful antioxidant
- Modulates cellular senescence
- Reduces silent inflammation



## Vegan DDS Q10

- Supports mitochondrial function
- Protects against oxidative stress and maintains cellular energy.



EXOSOME -POWERED SMART DELIVERY

# Deep delivery avocado-based exosome for synergistic skin regeneration



AVOCADO
BIOMIMICRY FOR
FUNCTIONAL
SKIN
REJUVENATION

LAYER-BY-LAYER TARGETED PERFORMANCE

### **Avocado esters:**

Located in the exosome membrane

1% Bakuchiol encapsulated



### **Proteins and peptides:**

Distributed between the membrane and the lumen

### Avocado polyphenols:

Concentrated in the exosome interior

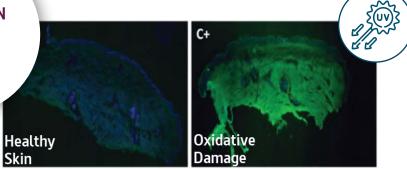
**EXO DDS Bakuchiol** 

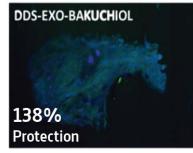
Maximum potency and targeted delivery

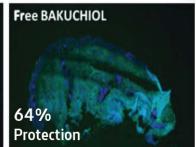
MORE THAN
TWICE AS
EFFECTIVE AS
FREE
BAKUCHIOL

# Molecular protection against oxidative aging

7-day *ex-vivo* treatment with 5% EXO DDS
Bakuchiol gel after UV-induced stress, compared to same concentration of free bakuchiol







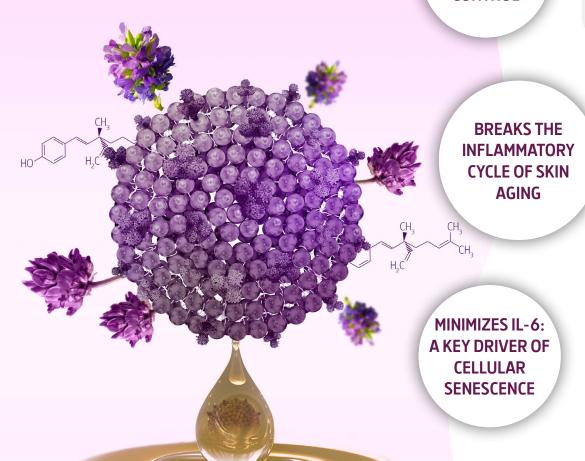
Lower fluorescence corresponds to reduced oxidative damage, highlighting the efficacy of the antioxidant treatment

138% MORE PROTECTION AGAINST OXIDATIVE STRESS

PROLONGED
ANTIOXIDANT
DEFENSE =
HEALTHY AGING

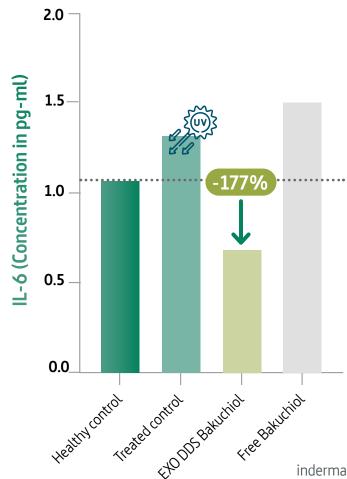
**EXO DDS Bakuchiol** 

-177% IL-6 REDUCTION VS. CONTROL



Reducing Silent Inflammation: Targeting IL-6 for Functional Skin Longevity

7-day *ex-vivo* treatment with 5% EXO DDS Bakuchiol gel after UV-induced stress, compared to same concentration of free bakuchiol



**EXO DDS Bakuchiol** 

EXOSOME SYNERGIES MULTIPLIES RESULTS VS. FREE FORM

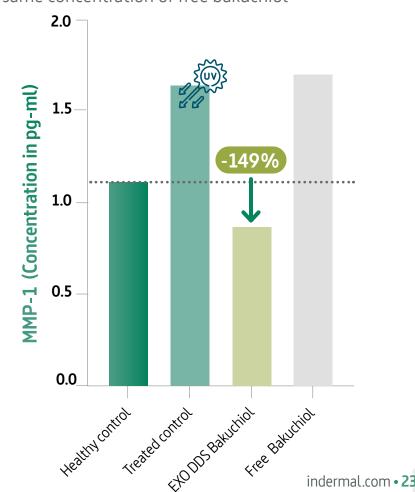


TWICE THE LASTING POWER: 72 H OF PROTECTION

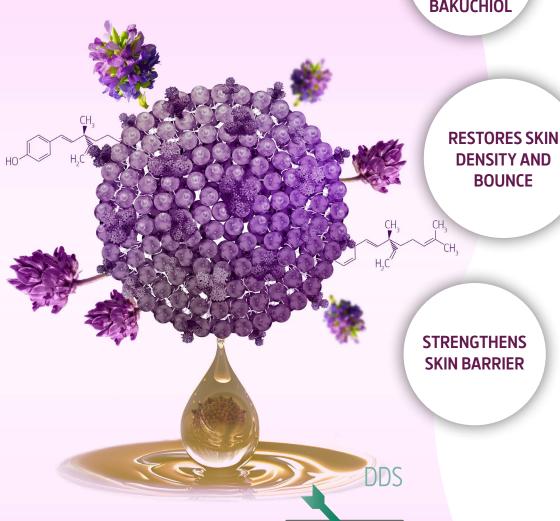
**EXO DDS Bakuchiol** 

# Protecting Collagen Integrity and Sustaining ECM Resilience

7-day *ex-vivo* treatment with 5% EXO DDS Bakuchiol gel after UV-induced stress, compared to same concentration of free bakuchiol

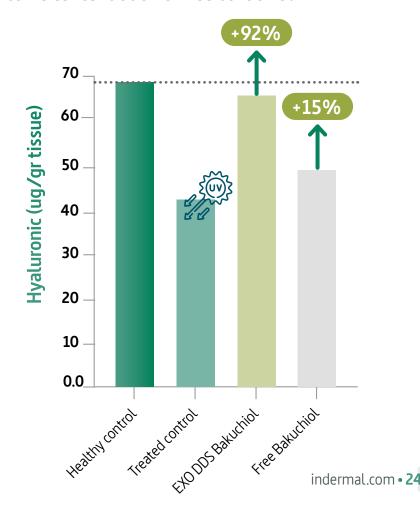


6 TIMES MORE HYDRATING THAN FREE BAKUCHIOL

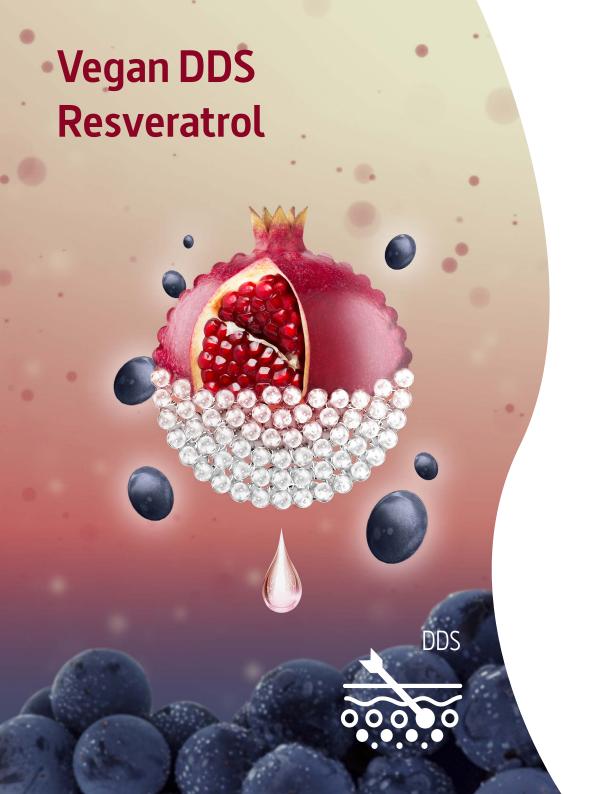


# Reactivating Hydration Mechanisms to Preserve Skin Vitality

7-day *ex-vivo* treatment with 5% EXO DDS
Bakuchiol gel after UV-induced stress, compared to same concentration of free bakuchiol



**EXO DDS Bakuchiol** 



# Targeting Multiple Axes of Biological Aging



Potent antioxidant that neutralizes free radicals and minimizes DNA and protein damage



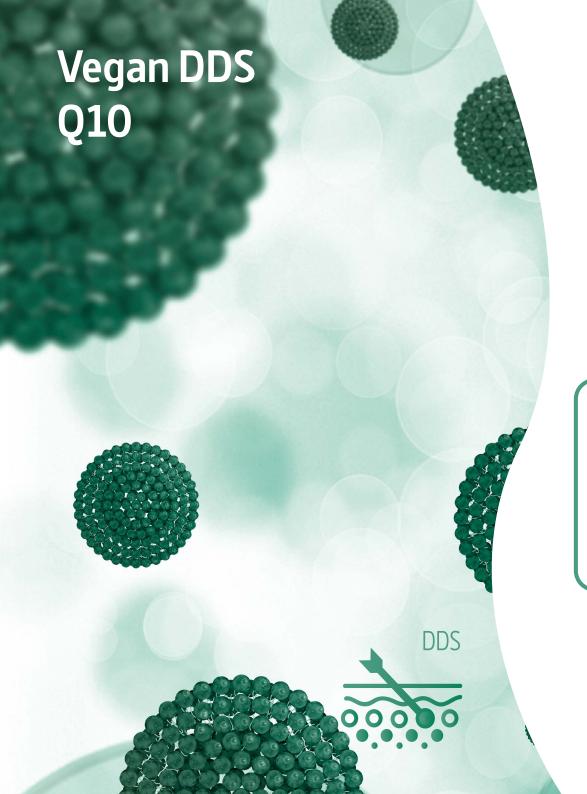
Combats inflammaging with a soothing action, suitable for sensitive skin types



Modulates longevity-related pathways such as SIRT1 and mTOR, helping delay cellular senescence



Regulates structural proteins and lipid-regulating factors essential for epidermal hydration and barrier function



# Mitochondrial Defense & Senescence Modulator



## **Antioxidant**

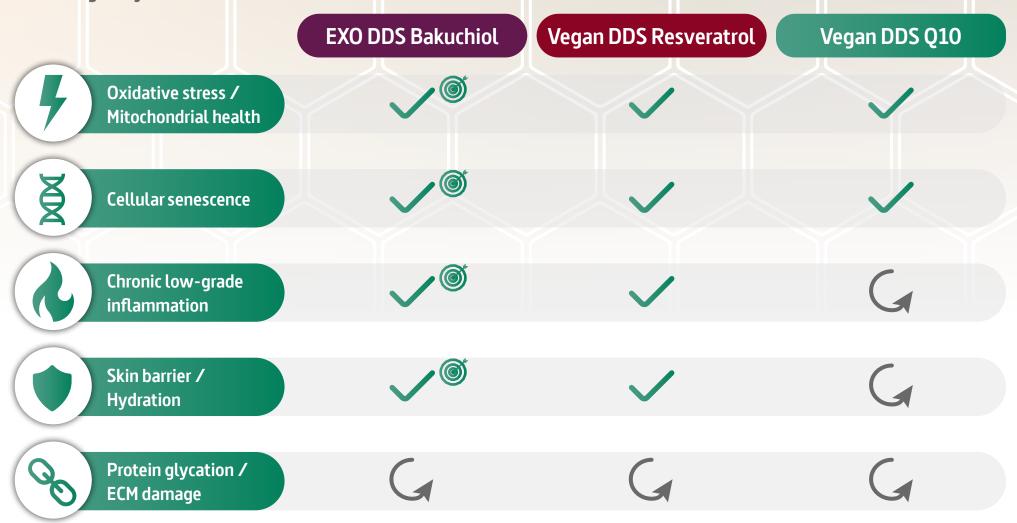
Reduces electron leakage in mitochondria, preventing intracellular oxidative damage—particularly to membrane lipids—and improving bioenergetic efficiency



## Antisenescent

Reduces the activation of cell cycle arrest pathways and supports the maintenance of cellular proliferative capacity

Together, these ingredients offer a well-rounded, evidence-based strategy to promote skin longevity

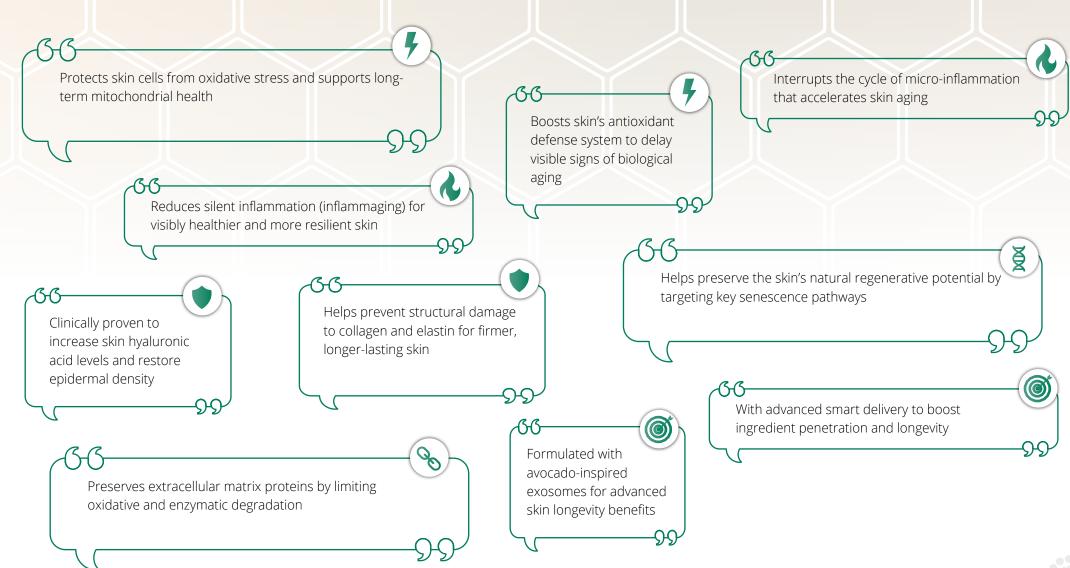






# From Actives to Claims: Translating Skin Longevity into Product Language

How to translate functional benefits into relevant, compliant and consumer-friendly claims



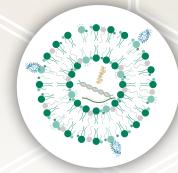
# Formulating for Skin longevity oriented claims



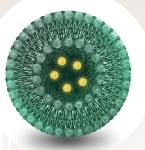
Do you have a different idea?
A unique combination of ingredients?

We create custom encapsulations tailored to your needs.





**ENCAPSULATION**OF YOUR ACTIVE



### LIPOSOME

### Concentric lipid bilayer

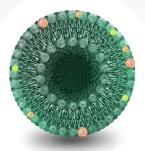
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- High specificity
- One active ingredient

### **EXOSOME**

Concentric lipid bilayer
Membrane proteins
Nucleic acids

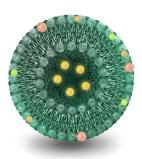
- Biocompounds encapsulated in a medical degree manufactured liposome
- Powerful extract plus active ingredient
- Multiple benefits
- Synergies between ingredients

**DESIGN** YOUR **UNIQUE** NANOVESICLE



### **BOTH OPTIONS:**

ENCAPSULATION OF YOUR ACTIVE IN YOUR UNIQUE NANOVESICLES



# **Q&A Section**

Going to suppliers' Day NYC?





Meet 1:1 with us





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